











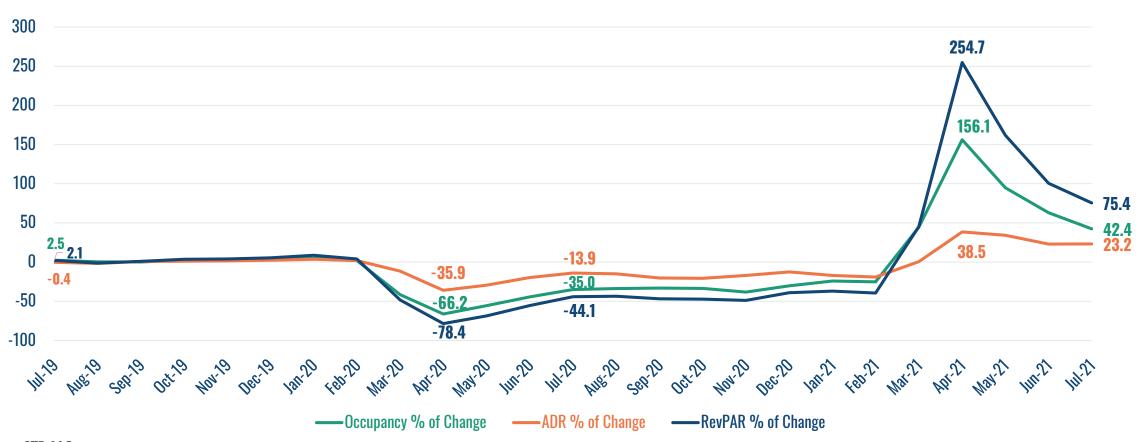
The Missouri Division of
Tourism research team analyzes
a range of tourism research
metrics in order to provide the
Missouri travel industry and the
MDT staff with a monthly
Missouri Travel Barometer.

The barometer shows key travel indicators that illustrate various measurements affecting Missouri's tourism industry and are indicators of its health.



The effect of Covid-19 first hit the week ending 2/29/2020

## STR Monthly Lodging Trends Percentage of Change





#### STR Lodging Trends – Week Ended August 28, 2021

OCCUPANCY
was up
292%
as compared to the same week in

2020

STATEWIDE DEMAND INCREASED 31.1%

ADR
(Average Daily Room Rate)
INCREASED
25.8%

RevPAR
(Revenue per Available Room)
INCREASED
62.5%



# AirDNA Short-Term Rental Trends for Hotel Comparable Rooms July 2021 Compared to 2020

**OCCUPANCY** was up as compared to the time period in 2020

STATEWIDE DEMAND INCREASED 62.4%

ADR
(Average Daily Room Rate)
INCREASED
31.3%

RevPAR
(Revenue per Available Room)
INCREASED
40.6%



# AirDNA Short-Term Rental Trends for Entire Place Rentals July 2021 Compared to 2020

**OCCUPANCY** was up as compared to the time period in 2020

STATEWIDE DEMAND INCREASED 37.7%

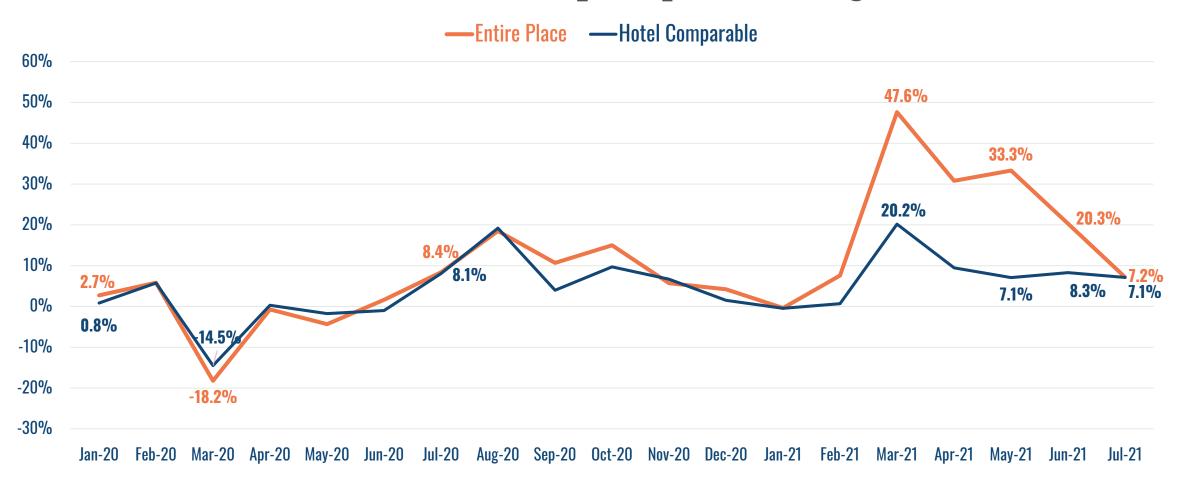
ADR
(Average Daily Room Rate)
INCREASED
15.1%

RevPAR
(Revenue per Available Room)
INCREASED
23.3%



The effect of Covid-19 first hit the week ending 2/29/2020

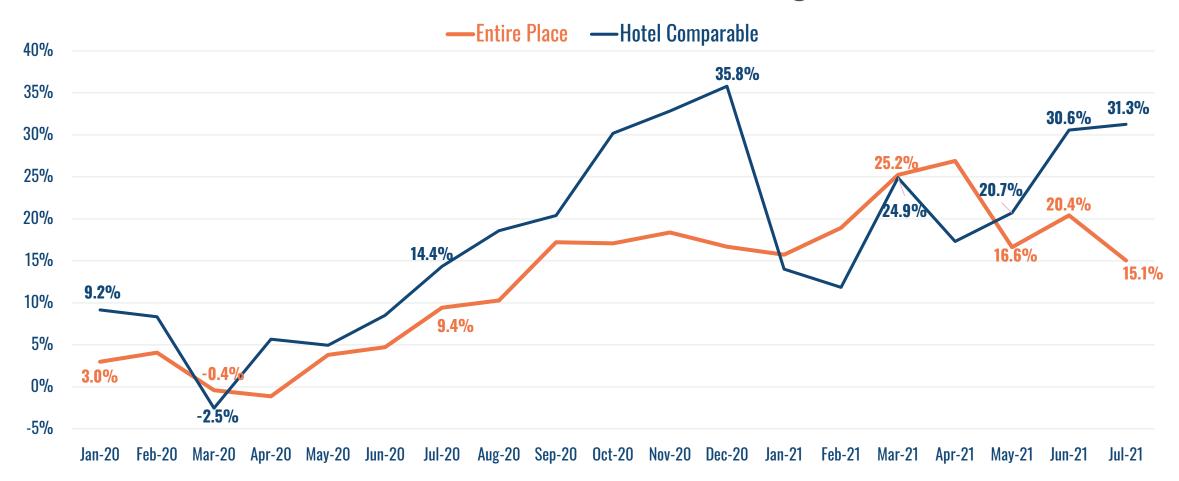
#### AirDNA Short-Term Rentals Occupancy % of Change from Prior Year





The effect of Covid-19 first hit the week ending 2/29/2020

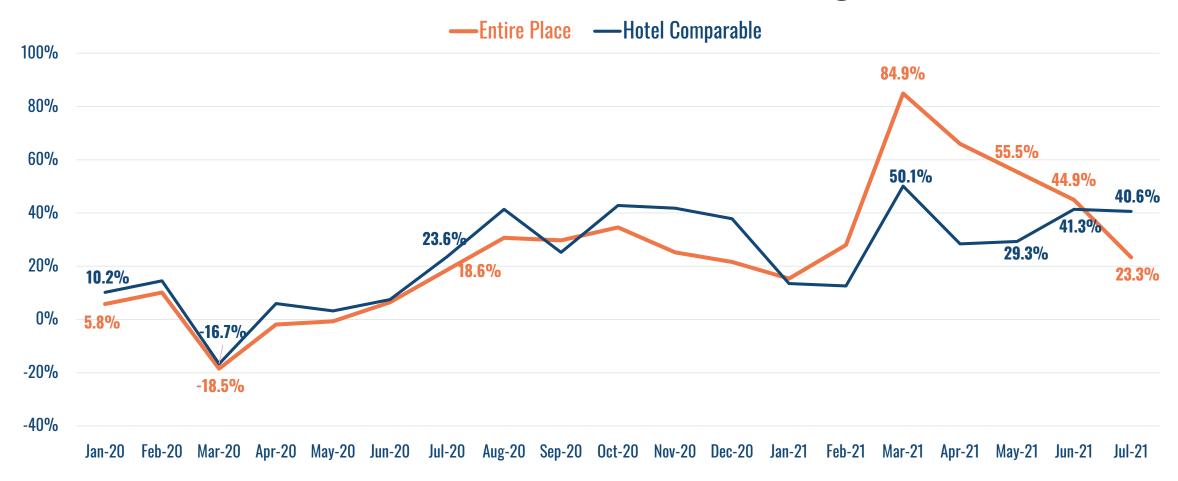
#### AirDNA Short-Term Rentals ADR % of Change from Prior Year





The effect of Covid-19 first hit the week ending 2/29/2020

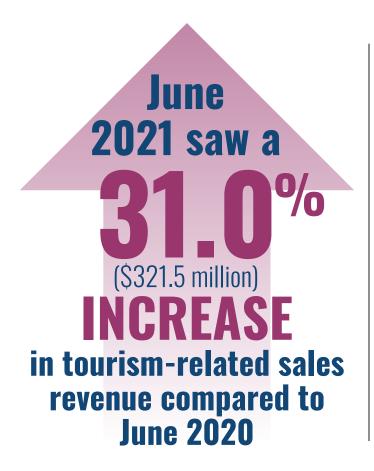
#### AirDNA Short-Term Rentals RevPAR % of Change from Prior Year





NAICS codes fluctuate by month and by season even in a normal year

#### NAICS Tourism Business Sales through June 2021



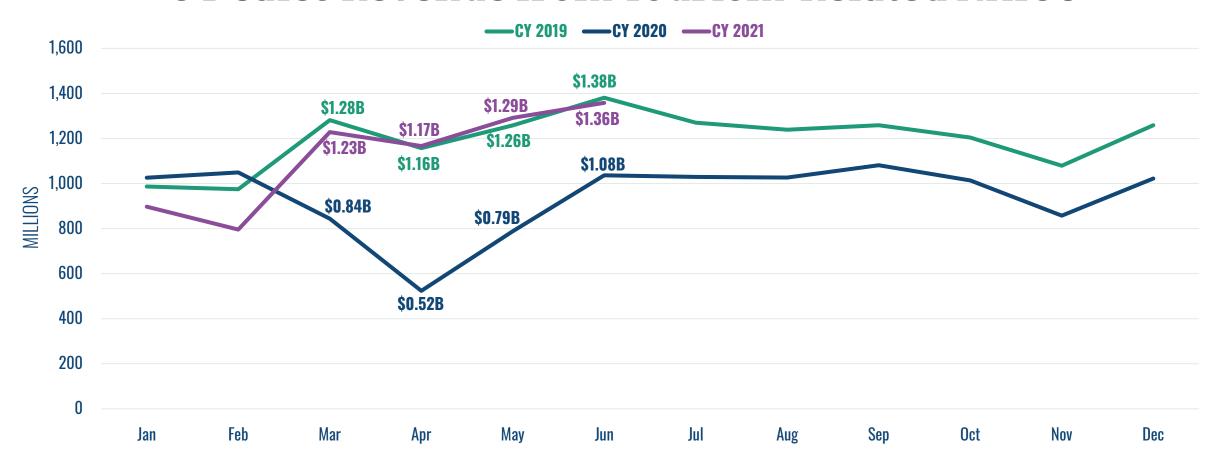






NAICS codes fluctuate by month and by season even in a normal year

#### **CY Sales Revenue from Tourism-Related NAICS**





NAICS codes fluctuate by month and by season even in a normal year

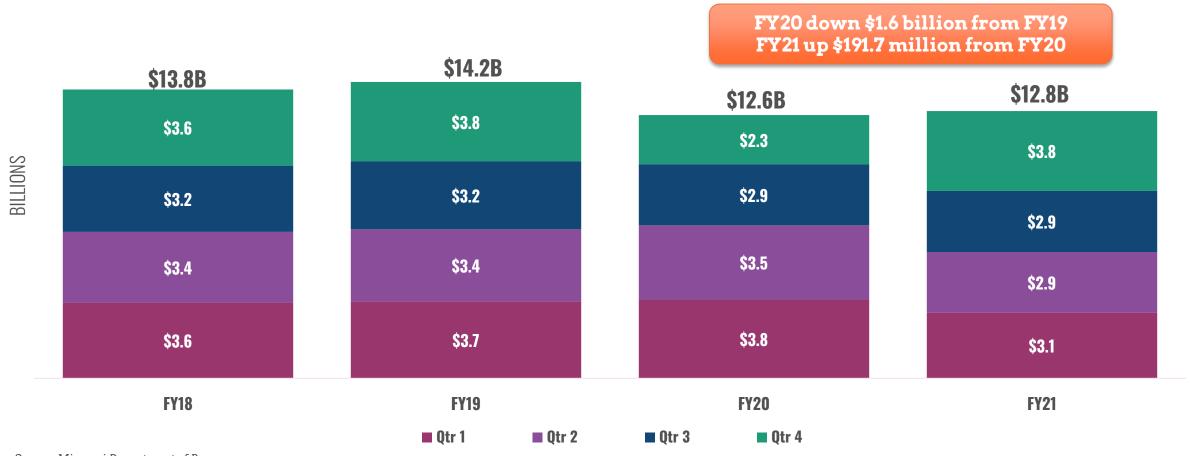
#### **CYTD Sales Revenue from Tourism-Related NAICS**





NAICS codes fluctuate by month and by season even in a normal year

#### FY Sales Revenue from Tourism-Related NAICS





NAICS codes fluctuate by month and by season even in a normal year

#### NAICS Tourism Sales by Business Type

% of Change During July 2020 – June 2021 Compared to July 2019 – June 2020

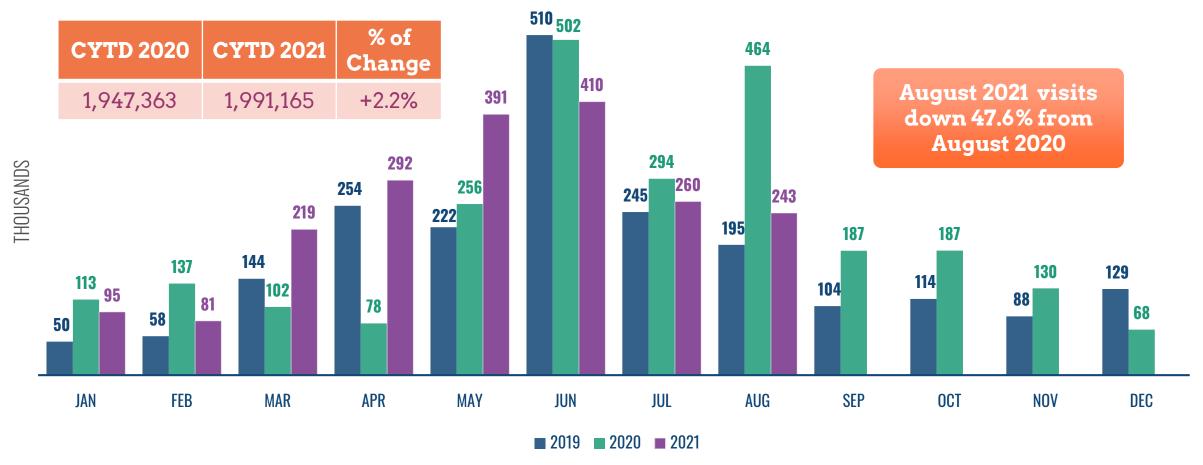


Source: Missouri Department of Revenue



Visits to the MDT website and marketing responses will always fluctuate due to seasonal traffic patterns

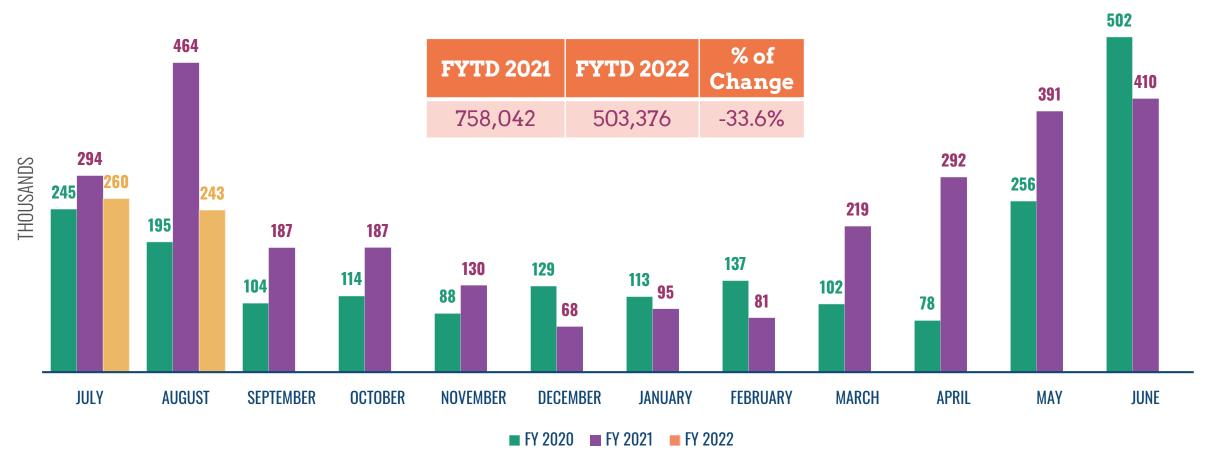
#### Calendar Year Visits to VisitMO.com by Month





Visits to the MDT website and marketing responses will always fluctuate due to seasonal travel patterns

#### Fiscal Year Visits to VisitMO.com by Month





The effect of Covid-19 first hit the week ending 2/29/2020

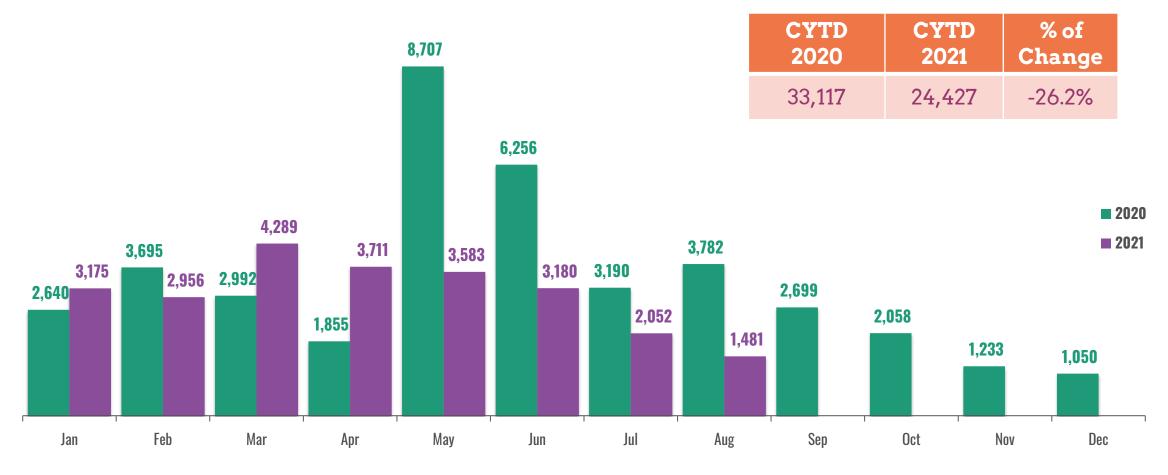
## Economic Impact % Change in Monthly Travel Spending in Missouri Compared to 2019





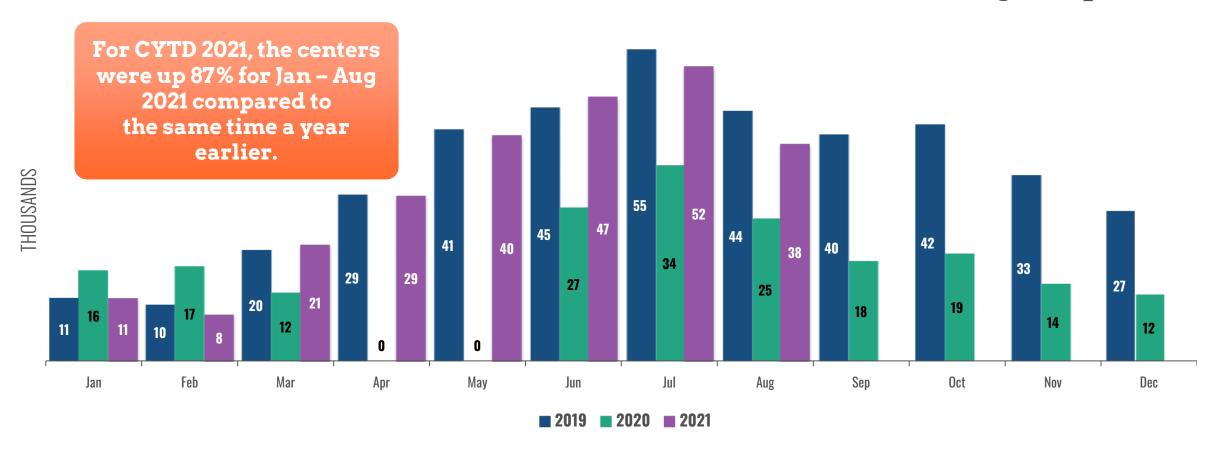
No significant marketing to drive website traffic or to solicit travel guide orders in the early part of 2020.

#### Fulfillment of Travel Guide Orders from All Sources





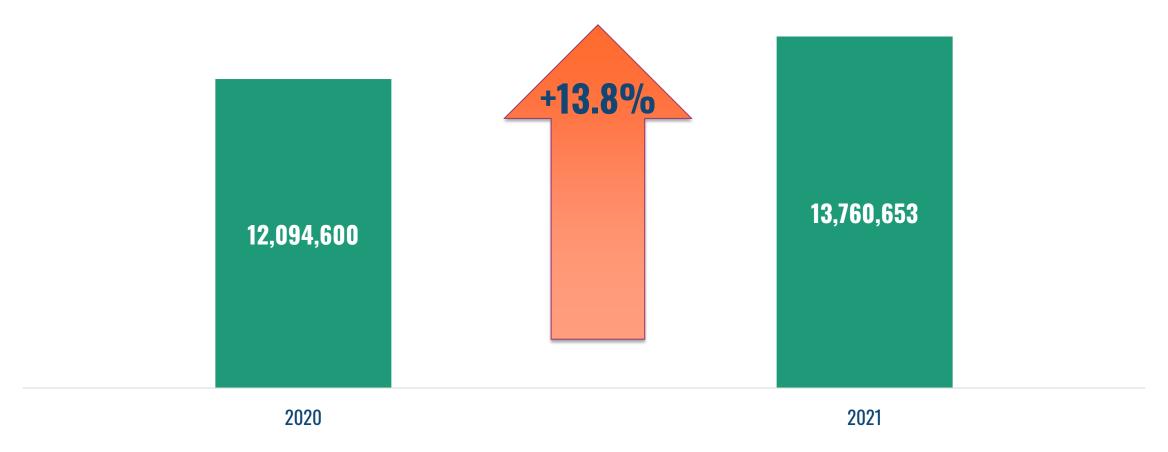
#### Welcome Center Visits: 2021 Calendar Year to Date through July



Notes: The Welcome Centers were closed March 18<sup>th</sup> – May 31<sup>st</sup> due to social distancing orders. The Centers started closing on weekends on 8/16/2020. (The centers were not open on weekends in 2019 from Jan – Mar). The Kansas City Welcome Center closed at the end of September, and the Hannibal and St. Louis Centers closed at the end of October. In November 2020, the centers switched to being open only Thursday – Monday. On 2/16/2021, the centers switched to being open only Tuesday – Saturday. On 4/11/2021, the centers resumed being open on Sundays with Mondays the only closed days. On 5/10/2021, the centers started opening 7 days a week.



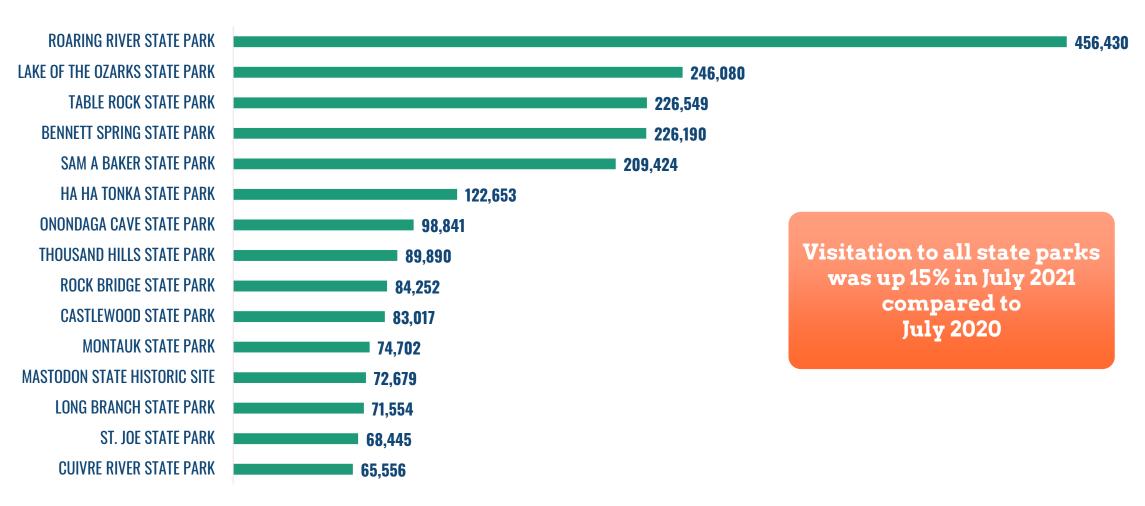
#### Visitors to Missouri State Parks during January - July



Source: Missouri State Parks



#### Most Visited Missouri State Parks during July 2021



Source: Missouri State Parks



#### Missouri National Parks Attendance

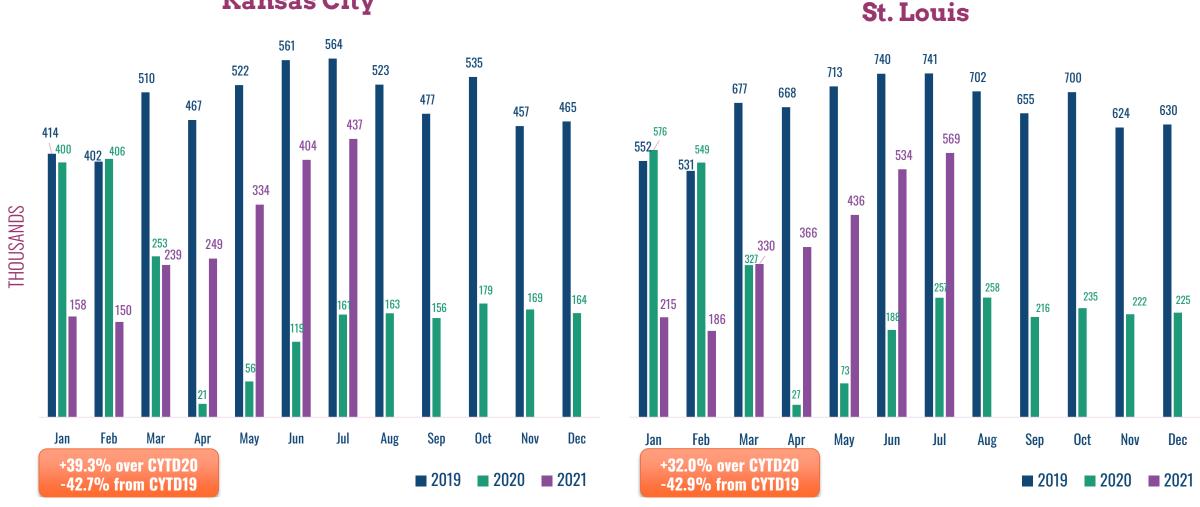
#### % of Change in Visits to Missouri National Parks 2021 Compared to 2020



Notes: The visitor centers at the Wilson's Creek NB, the George Washington Carver NM and the Harry S Truman NHS closed in mid-March 2020 due to Covid-19 precautions. Truman's home was also closed, but the farm grounds remained open. At the Gateway Arch NP, Tram Rides to the top of the Arch resumed on September 1, 2020 but the Old Courthouse remains closed for renovations.



## KC & STL Airport Deplanements Kansas City





#### Columbia & Springfield Airport Deplanements

